

**Immediate**  
**By Courier**



**Directorate General of Trade Organizations**  
Ministry of Commerce  
Government of Pakistan  
\*\*\*\*\*



**Director General**  
051-9259115  
051-9258646 (Fax)

D. O. No. 1-3/Misc.DGTO/2009  
Islamabad the 05<sup>th</sup> March, 2011

**Dear Mr. Chairman,**

*AVA*

Please find enclosed a self explanatory d.o. letter from Secretary Commerce, Government of Pakistan bearing No.4(5)/2008-AP-III-DGTO dated 04-03-2011 regarding Indian delegation's scheduled visit to Pakistan to start the process of inter-action on bi-lateral trade issues.

2. In order to have a meaningful dialogue with the Indian side, feed back based on your member's business experience with India, may please be provided to DGTO Office latest by 18<sup>th</sup> March, 2011, positively.

With warm regards,

Encl:- As above.

Yours sincerely,

( Asaf Ghafoor )

**Mr. Saleem Parekh, Chairman,**  
Pakistan Hoisery Manufacturers Association,  
**Karachi.**



SECRETARY

Tel: 9210277  
Fax: 9203104

ISLAMABAD

March 04, 2011

My dear

India and Pakistan are neighboring countries with great potential of mutual trade. India has given Most Favoured Nations (MFN) status to Pakistan whereas Pakistan allows imports from India on the basis of positive list. At present 1938 items are included in the positive list.

2. In spite of the fact that India has given MFN status to Pakistan, Pakistan's exports to India are far less than our imports as indicated by the following data:

Year	Exports	Imports
2004-05	288.1 US \$ (million)	547.5 US\$(million)
2005-06	293.3 US\$ (million)	802.0 US\$(million)
2006-07	342.9 US\$(million)	1235.9 US\$(million)
2007-08	254.9 US\$(million)	1701.4 US\$(million)
2008-09	319.6 US\$(million)	1194.6 US\$(million)
1009-10	268.3 US\$(million)	1225.6 US\$(million)

3. Over the last many years, Various Chambers of Commerce & Industry Trade Associations and individual businessmen have been approaching Government of Pakistan to point out Non-Tariff Barriers (NTBs) by Indian authorities which are restricting our exports to India.

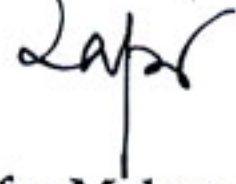
4. As you may be aware that an official Indian delegation would be visiting Pakistan in the near future to start a process of inter-action on trade related issues. We would like to bring to the notice of Indian authorities the difficulties being faced



by our exporters regarding trade with India. In this regard, please circulate the attached proforma to your members having business experience with India and after taking their feedback send it back to Director General Trade Organization, House No.192, Street No. 98, I-8/4, Islamabad latest by 18<sup>th</sup> March 2011.

With best regards,

Yours sincerely,



(Zafar Mahmood)

1. President, FPCCI
2. Presidents/Chairman of all Chambers of Commerce & Industry/Associations

## ISSUES FACED BY PAKISTANI EXPORTERS IN TRADE WITH INDIA

Name of the Company	Main Products for export	Experience of business with India (years)	Specific Non Tariff Barriers (NTBs) faced in exports	Suggestions for facilitating the trade between the two countries